



Time Management & Focus To Be Topic

Christine Giri, owner of Time Tamer Consulting, will be the featured speaker at the Fair Oaks Chamber of Commerce Business Luncheon, Thursday, September 16, noon at the Fair Oaks Community Clubhouse, 7997 California Ave.

Her presentation has broad appeal and will help all members capture more time, more effectively.

The meeting is open to the public and reservations are required. Cost of the luncheon is \$17 for members with reservations and \$20 for walk-ins, future members and guests. The entree: beef and cheese enchiladas. Deadline is September 13. To reserve: www.fairoakschamber.com or call 967-2903.

Come To the Dog Walk! Sit! Now Stay! Good Job!



This year's Fair Oaks Dog Walk takes place on Saturday October 2, 2010. The event begins in Fair Oaks Village Park and winds along a gentle two-mile walk for dogs and their humans on the beautiful American River Parkway.

Free water will be available at stations beside the path.

Following the walk, attendees will enjoy live music, vendor booths (lots of free dog treats), raffle prizes, and a variety of fun dog-oriented events such as musical sit (canine version of musical chairs) and the parade of pooches, many in unusual costumes!

Registration for this family event begins at 8:30 a. m. in the Fair Oaks Village Park. The walk begins at 9:00 a.m. The registration fee is \$10 for the first dog and \$5 for each additional dog. T-shirts with this year's original design are available to pre-order with your pre-registration. Additional information and online registration is available on the website: www.fairoaksdogwalk.com.

Proceeds benefit FORDOG (Fair Oaks Responsible Dog Owners Group), TEAM (Teaching Everyone Animals Matter) and the Fair Oaks Chamber of Commerce.



We Had A "Ball" at the 20th Annual Fair Oaks Chamber Golf Tournament

By Kammy Burleson, owner YNot Web and 2010 Tournament Chair

Our registered golfers and sponsors were treated to perfect weather for the 2010 tournament held on Friday August 20th. Everyone enjoyed the venue change to Mather golf course, especially with tournament sponsors participating throughout the course. We had some great competitions & games such as the Marshmallow Drive, Outdrive the Sponsor, and the infamous Pink Ball Challenge Raffle. Trude Vasquez, from *Ships and Trips Travel*, was our Hole-in-One sponsor, offering a \$5000 travel voucher for anyone who could eagle the par 3 14th hole. Unfortunately, there were no aces that day.

We ended the day with an amazing tri-tip and pork loin lunch, provided by Mather, while drawing raffle prizes and awarding trophies and recognition. Thank you to our hole and team sponsors as well as raffle prize donors, for their support. Thanks to all the golfers for coming out and making it a great day!

Special thanks to long time participant **Bill Kouris** for being our tournament Gold Sponsor. Thanks to the **U.S. ARMY Recruiting Office of Citrus Heights** who were a Silver sponsor and were onsite passing out goodie bags to all the players. Thanks also to **Bob's Quality New & Used Tires**, our second Silver sponsor, whose team captain, Bob Roak, made the Longest Drive and whose team provided stiff competition, ultimately receiving our Second Place trophies after USGA guidelines were used to break a tie for first. **Congratulations to Ted Wolter, Dustin Buck, John O'Farrell, and Tom Zlotkowski** for shooting 12-under par for a team score of 60 in scramble format and winning the First Place trophies.

As Chair, I am particularly grateful to my committee and key volunteers including Linda Cooper, Costco; Dave Dickson, Dickson Financial Group; Mary and Doug Proctor, D. Proctor Engineering; Patrick Rooney, CPA; and finally Debra Roak, Sacramento Business Journal who tirelessly worked on sponsorships.

We will be presenting the recipient of the Mac Huss Memorial Scholarship with his or her award at an upcoming Chamber luncheon soon.

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Fair Oaks
Chamber of Commerce

OFFICERS

Don Troutman, *President*
Clean & Sober Living
961-2691

Tom Hammond, *Vice President*
Thomas B. Hammond Company
536-1384

Kammy Bureson, *Secretary*
YNot Web
436-1638

Mike DeFord, *Treasurer*
U.S. TAX PROs
726-6150

DIRECTORS

Bob Clouse

Bob Clouse Insurance Services
988-3457

Amy De La Cruz
California Storage Centers
967-3885

Rand Jacobs
R.K. Jacobs Insurance Services
966-3733

Kathryn Jones
Kathryn Jones Custom Gardens
962-0696

Ray LaPoint
Delight Cleaning
985-9695

Doug Proctor
Proctor Engineering
965-8861

Debra Roak
Sacramento Business Journal
558-7819

Bonnie Turner
Bonnie Turner's Bookkeeping Service
989-1248

Trude Vasquez
Ships and Trips Travel
961-3282

Honorary Mayor of Fair Oaks
Diane Templeton
Jafra Skin Care Consultant
835-4868

STAFF

Jan Bass Otto,
Executive Director
967-2903

Mary Baker, Admin. Assistant

Our Fabulous Volunteers
Lorna Carter, Jennifer Garets, Judy
Maderos, Kay Meier

Chamber Calendar

Mixer-Honorary Mayor's Reception

Wednesday, September 8
5:30 – 7:30 p.m.
Host: North Ridge Country Club
7600 Madison Ave. (at Mariposa)
Info: 967-2903

Christmas in the Village

Thursday, September 9
6:00 – 7:00 p.m.
California Storage Centers
4245 Sunrise Blvd.
Join this committee!
Info: Amy De La Cruz, 967-3885

Governmental Affairs

Monday, September 13
8:30 – 9:30 a.m.
Location: Vice President
Tom Hammond's Office,
4125 Temescal Street #A
Information: 536-1384

Dog Walk Committee

Monday, September 13
12:00 – 1:00 p.m.
Chamber office
Info: Marsha Barkley, 967-4544

Board of Directors

Tuesday, September 14
1:00-2:30 p.m.
Raley's Event Center
8870 Madison Ave. (at Hazel)
Information: 967-2903

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#Q rz #R shq#*

Business Luncheon

Thursday, September 16
11:30 a.m. Networking
12:00-1:30 Lunch/Program
Fair Oaks Community Clubhouse
7997 California Avenue
Entrée: Beef & Cheese Enchiladas
Information: 967-2903

Ambassadors

Monday, September 27
8:30-9:30 a.m.
Chamber Office. Open to all members.
Information: Rand Jacobs, 966-3733

UPCOMING EVENT!

The 5th Annual Fair Oaks
Chicken Festival
10:00 a.m. – 6:00 p.m.
(in Village of Fair Oaks)
Presented by the Fair Oaks
Recreation and Park District
Info: www.fairoakspark.org or
District office 966-1036
(15,000 attended last year)

Welcome New Members



The Fair Oaks Chamber extends a big welcome to the following new members. Shown at the August Business Luncheon (left to right): Terri Becker, Eskaton Community Services (Director of the TLC Program) 334-1072; Rose Erickson, Moth Hole Consignment Boutique 965-5542; and Honorary Mayor Diane Templeton. New members unable to attend were Fair Oaks Estates and Kindle Surveying.

From The 2010 President's Desk

By Don Troutman, Clean & Sober Living



The Chamber is Doing Well, Still Seeking More Members

Well it's August and it's been hot. The Chamber is hot, too. All is going well, much better than we can say about the general economy. But, this is not the time for the Chamber to take it easy. We still need to build up membership and to be active politically.

As we approach the end of the year we have elections and awards coming up – inside and outside the Chamber. Roger Niello is throwing his hat in the ring for the 1st Senate District Race. He is going after the seat left vacant by the death of our beloved Senator, Dave Cox. Roger Niello has always been a supporter of business, has paid attention to Fair Oaks and is a former Sacramento Metropolitan Chamber President (1995). I have known Roger for several years and he has my unquestionable support and was supported by Dave Cox.

It's time to start thinking about new members for the Chamber Board of Directors. The questions are: Are you willing to step up and be a participating member of the Chamber Board? and Who is a member of the Chamber that you would like to have represent you? Let's get the nominations in so we can take a vote.

Rand Jacobs, R. K. Jacobs Insurance Services, is the sole candidate running for Honorary Mayor, but that has not kept him from diligently fund raising (getting votes). He can use everyone's support and contributions. Rand is one of the most active residents, business owners and Chamber members and will make an excellent Honorary Mayor. Vote early, Vote often.

Also, it is time to start putting together nominations for Business of the Year, Business Person of the Year, Citizen of the Year and Volunteer of the Year. Nomination forms are available at the Chamber Office. There are many fine people out there who are making meaningful contributions to the Fair Oaks community. Let us know whom you think should be acknowledged this year.

For now, have a good rest of the summer, stay connected and attend Chamber functions. We need you and you need us!

A Note From the Honorary Mayor

This year has gone by way too quickly...short and sweet...fun and exciting...

I have met so many Members at the Chamber and getting to know all of you is what a Chamber is all about. Growing my Jafra Business is why being a Chamber member is so important.

Hopefully, I have given some new ideas (new blood) with enthusiasm.

I would like to thank each and everyone of you for your support last year at all of my fund raisers, while I was running for Honorary Mayor.

I was the "unknown" one to many of you and your support is greatly appreciated.

It has been a pleasure representing Fair Oaks and I look forward to assisting the community and the Chamber for many years to come.

I have grown personally so much from this position and experience. Thank you all for that!

Diane Templeton
Honorary Mayor 2009-2010



Golf Tournament *(Continued from Page 1)*

If you'd like to volunteer with next year's golf tournament, please contact the Chamber office at 967-2903.

TOP SPONSORS

- ..# Bill Kouris Insurance, Gold
- ..# Bob's Quality New & Used Tires, Silver
- ..# U.S. ARMY, Silver
- ..# Beach & O'Neill Insurance, Bronze
- ..# Bob Clouse Insurance, Bronze
- ..# Clean and Sober Transitional Living, Bronze
- ..# Farmer's Insurance, Bronze
- ..# Nationwide Insurance, Bronze
- ..# RK Jacobs Insurance Services, Bronze
- ..# San Juan Club, Bronze
- ..# Thomas B. Hammond Co., Bronze

SPONSORED PRIZES:

- ..# 2 night suite at Red Lion Hotel Arden Village
- ..# \$75 Scott's Seafood gift certificate
- ..# One night stay plus breakfast at Marriott Rancho Cordova
- ..# Sac Bee Golf Card good at 10 area golf courses from YNot Web
- ..# \$45 Outback gift certificates
- ..# Free smog test at Smog-n-Go
- ..# Fair Oaks Chamber logo polo shirt from Alleygraphics
- ..# Yard spray from Bonner Pest Control valued at \$95
- ..# Shampoo & style at Salon Nouveau
- ..# \$25 Players Sport Pub & Grill gift certificate
- ..# Solar butterfly garden lights from Proctor Engineering
- ..# Lunch for two at Cilantros
- ..# Sand wedge from Grips Fast Golf
- ..# Round of golf for two from Mather Golf Course
- ..# Two drivers from Jeff Cartwright, Nationwide Insurance
- ..# Foursome with carts from North Ridge Country Club
- ..# Jafra Skin Care from Diane Templeton



PRSR STD
Bulk Rate
U.S. Postage
Permit No. 149
Fair Oaks, CA

Fair Oaks Chamber of Commerce
P.O. Box 352
Fair Oaks, Ca 95628
916-967-2903

RETURN SERVICE REQUESTED

Special Thanks

We appreciate the following businesses and associate members for donating to our events. Market your business and donate a raffle prize at the next mixer, luncheon or upcoming event.

August Mixer

Host: James Everhart, DDS

Bob Clouse Insurance
Ships & Trips-Trude Vasquez
Jafra Skin Care-Honorary Mayor Diane Templeton
Frenchy's Plumbing
Pacific Investments Ctr-Tom Askins
James Everhart DDS
California Storage Centers
Christi Dugan, Associate

August Business Luncheon

Heritage Community Credit Union
Jafra Cosmetics-Honorary Mayor Diane Templeton
Keller Williams-Liz Yoakum
Costco - Rancho Cordova
Cartridge World
Sacramento Valley Sertoma
American River Messenger
Moth Hole Consignment Boutique
Penny Howard, Honorary Mayor 2006
Linda Regli, Associate
Judy Maderos, Associate

Board Positions Available


Would you like to work with visionary people, increase your business contacts and have a great time? Are you looking for an opportunity to meet dynamic people who share a common interest with you and help shape the future direction of our Chamber at the same time? If you are, then apply now to run for a position as a member of the 2011 Board. Each Director serves a three year term. Applications & information, call 967-2903.

Educational Opportunities For Members

The Sacramento chapter of the National Association of Women Business Owners, a chamber affiliate, invites Fair Oaks Chamber members to attend their upcoming business program at reduced member rates. On Thursday, September 16th, NAWBO hosts dinner & presentation by Paul Tavernia from the U.S. Small Business Administration and Christella Sanchez from the IRS. Mr. Tavernia & Ms. Sanchez will be discussing SBA programs, small & woman-owned business incentives, new business tax breaks and benefits (including those available through the 2010 HIRE Act), financing and contracting and other topics of interest to business owners. DATE: Thursday, September 16, 2010

TIME : 5:30pm-8:00pm LOCATION : Doubletree Hotel Sacramento
(2001 Point West Way, across from the Elephant Bar restaurant)

PRICE : \$35/member by Sunday, September 12th. REGISTER: <http://nawbo-sac.com/meeting>



2nd Saturday Art Walk in Fair Oaks

Do you love art, but don't want to travel to Midtown or other areas? Then come to "Fair Oaks Village," 5-9 p.m. the 2nd Saturday of the month. Some of the businesses will be open and displaying in all forms, including Chamber members:

Bella Fiore
10239 A Fair Oaks Blvd
962-3800

Phil Evans Sculpture Studio
7958 Entrance Street
966-7686

Simpler Times
10211 Fair Oaks Blvd
966-5746

Chroma Gallery
10030 Fair Oaks Blvd
966-6020